

THE BUSINESS
COUNCIL OF
WESTCHESTER

rising stars
forty
under **40**

Thursday, June 7, 2012
MasterCard Worldwide

HONORING WESTCHESTER'S 2012 RISING STARS



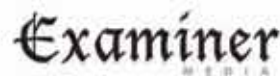
PRESENTED BY



SPONSORED BY



MEDIA SPONSOR



SUPPORTERS

Altium Wealth Management
Berkeley College
Pace University

FRIENDS

Abbott House
Arc of Westchester
Cross County Shopping Center
Reckson, A Division of SL Green
TITAN



Sharpen Your Saw

Stephen Covey, author of *The 7 Habits of Highly Effective People* utilizes the term “Sharpen your Saw” to bring focus to the importance of investing in self learning, continual growth, and enhancing your most critical assets... you and your people.

DataKey Consulting Key Leader Program:

- Ideal for the rising stars in your organization
- Enhances top talent who will lead your company from good to great
- Includes management and leadership workshops twice a quarter
- Provides accountability via in-house coaching sessions

Get Ahead, and Stay Ahead.

Data-Key Leaders is a powerful professional development program designed to advance the leadership skills of top key management. Executive Coaches, **Ted Miller** and **Michelle Brody** have developed a unique approach blending best business practices, MBA curriculum, and motivational theory to deliver a truly unique program with immediate practical application, resulting in advanced management and leadership skills.

New Group Forming

To address the needs of young up and coming managers in Westchester, a new group is forming focused on advancing management and leadership skills. Enroll today, space is limited.



Congratulations to the 2012 Class of Rising Star Professionals!



DataKey Consulting, LLC | Ted@datakeyconsulting.com | (914) 945 – 8808 | www.datakeyconsulting.com

Accelerating your business objectives





2012 Rising Star Steering Committee

Chair, Rising Stars
Timothy Donohue
CBRE, Inc.

Clark Briffel
Reckson, A Division of SL Green

Willa Brody
NewYork-Presbyterian Hospital/Westchester Division

Andrew Castellano
Sharc Creative, Inc.

Kevin Cohen
The Law Offices of Kevin H. Cohen, Esq.

Stacey Cohen
Co-Communications, Inc.

John Durante
Durante Rentals

Maria Freburg
Webster Bank

Jim Giangrande
Altium Wealth Management

Marsha Gordon
The Business Council of Westchester

Stephen Jones
Jones, LLP

Each year, The Business Council of Westchester is proud to honor 40 young leaders who help make Westchester County a vibrant business community. We call this outstanding pool of talent our Rising Stars. Modeled after the national business recognition program "Forty under Forty," Rising Stars is specifically designed to honor individuals under the age of forty who surpass expectations, raise the bar and set new standards for success in their chosen profession. These forty young men and women exemplify leadership, foresight and a vision for the future of Westchester County, and that's why they have been selected as Rising Stars - Class of 2012.

This Rising Stars program is essential for supporting young leadership in the Westchester business community and encouraging others to strive for excellence. Recently, The Business Council's Westchester Coalition for Business Development conducted a "Youth Flight" study to better understand how Westchester can recruit and retain the incredible, young talent exemplified in our Rising Stars. We strongly believe that programs like the Rising Stars help to showcase Westchester County as a community with exciting opportunities where young professionals can focus their careers.

Anyone between the ages of 21 and 40 years of age who works in Westchester was eligible for consideration as a "Rising Star" award winner. Winners were selected on the following criteria:

- Professional and/or Entrepreneurial Accomplishments: The individual has made a significant contribution in their field or has achieved a position of authority and leadership.
- Demonstrated leadership qualities: The individual has made a significant impact and achieved success within his or her field of business.
- Professional and/or Business Affiliations: There is evidence of improvement of business skill set through education, professional development or other means.

The Rising Stars program was first established in 2004 and we have recognized nearly 360 exceptional young professionals in Westchester to-date. As a result, a Rising Stars Alumni group has evolved from this highly successful program. Our alumni group is actively engaged in developing and maintaining an environment where young professionals can succeed in Westchester. The alumni group provides opportunities for civic engagement, business education, community service and social/cultural activities throughout the year.

I would like to recognize members of the Rising Stars selection committee: Rising Stars Chairman, Timothy Donohue, CBRE, Inc.; Clark Briffel, Reckson, A Division of SL Green; Willa Brody, NewYork-Presbyterian Hospital/Westchester Division; Andrew Castellano, Sharc Creative, Inc.; Kevin Cohen, The Law Offices of Kevin H. Cohen, Esq.; Stacey Cohen, Co-Communications, Inc.; John Durante, Durante Rentals; Maria Freburg, Webster Bank; Jim Giangrande, Altium Wealth Management and immediate past Rising Stars Chair; and Stephen Jones, Jones, LLP and Chairman of The Business Council of Westchester. All have significantly contributed to this recognition program.

Thank you to Rising Stars sponsors: Presenting Sponsor and host MasterCard Worldwide and Media Sponsor, Examiner Media. Supporters include: Altium Wealth Management; Berkeley College; Entergy and Pace University. Friends include: Abbott House; Arc of Westchester; Cross County Shopping Center; Reckson, A division of SL Green and Titan.

Each generation has its shining young stars. The Business Council of Westchester is proud to recognizing the innovative vision and accomplishments of these young, talented business leaders. They represent the future of business in Westchester -- the most dynamic and diverse business community in the region. Congratulations to this year's winners. We look forward to following your continued prosperity and growth.

Sincerely,

Dr. Marsha Gordon
President/Chief Executive Officer
The Business Council of Westchester



Timothy Donohue
Rising Stars, Chair
CBRE, Inc.



The Business Council of Westchester

108 Corporate Park Drive, Suite 101
White Plains, N.Y. 10604
Tel: (914) 948-2110
Fax (914) 948-0122
www.westchesterny.org

published by
Examiner Media

P.O. Box 611
Mount Kisco, N.Y. 10549
Tel: (914) 864-0878
www.theexaminernews.com

Winner descriptions provided by The Business Council of Westchester





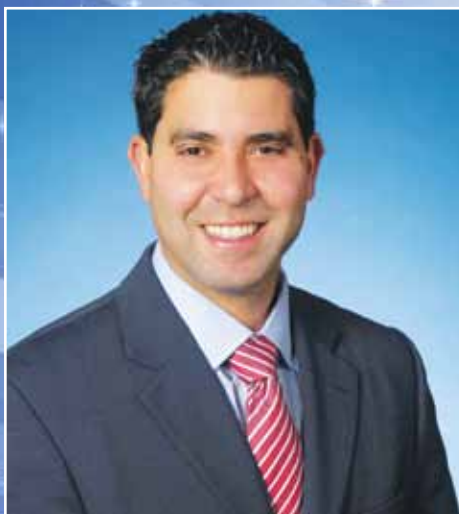
Lauren Amsterdam, 39

Co-Owner, Executive Creative Director
AMSTERLAND

What is your best business tip? Always give more. Go above and beyond for everyone in everything you do, and the results will surprise and delight your clients, co-workers, friends, family and even yourself.

What do you enjoy most about your chosen profession? I'm passionate about innovative concepts and strategic thinking, but I'm also addicted to the clients' positive reactions. I've been told by clients that when we present concepts to them, they feel like a kid on Christmas morning. They're overwhelmed with joy and excitement as each idea is revealed to them. They're giddy when results exceed expectations. It's so fulfilling.

If you could have any superpower, what would it be? Mind-control. Only for good purposes, of course.



Nelson Barreto, 37

NY Metro Regional Director, Electronic Security
Diebold

What would you like your legacy to be? I want to leave behind the values and core beliefs that I lived every day. I want and will be part of the Team that transitioned Diebold from an ATM business to a world class leader in electronic security.

If you could have any superpower, what would it be? A freeze button would be great. Having 3 young very active boys, I think my wife would love me even more.

What is your most cherished hobby? Trying to stay young. My weekly relief is playing Football in the Westchester Flag Football league.



Katrine Aliha Beck, 37

Partner
Wilson Elser

What do you enjoy most about your chosen profession? What I enjoy most about being a lawyer, specifically a trial lawyer, is advocating for our clients' position in front of a jury. It's the moment of truth when all of the preparation pays off.

What was the best advice ever offered to you? The best business advice I ever received was "to be yourself and everything else will fall into place." That might be oversimplifying life, but it's a good starting point.

What is one habit of a highly successful person? Listening is one of the most important habits of a highly successful person. Good listening skills are critical for people in nearly every profession.



Michelle Brier, 29

Director of Marketing & Communications
Guiding Eyes for the Blind

What do you enjoy most about your chosen profession? My work at Guiding Eyes directly impacts people, allowing them to embrace freedom and live full lives. That is infinitely rewarding.

What is your definition of success? Doing great things - and loving what you're doing.

What is your favorite inspirational quote? An old but timeless one - "Be the change you wish to see in the world." - Ghandi

What is your most cherished hobby? I'm lucky to enjoy many different things! Topping the list would be riding horses, volunteering as an EMT and being outside with my dogs.

MASTERCARD® CONGRATULATES
THE BUSINESS COUNCIL OF WESTCHESTER'S
40 Under 40
RISING STARS
CLASS OF 2012
IN RECOGNITION OF ITS
OUTSTANDING ACHIEVEMENTS.

There are some things money can't buy.  For everything else there's MasterCard®.



Lori Calandruccio, 37

Community Choices Director
Arc of Westchester

What would you like your legacy to be? Given my commitment to serve people with developmental disabilities, I would like to be known for making a significant impact in ensuring that people can have meaningful work in society and that my work inspired more businesses to employ people with developmental disabilities.

What is your favorite inspirational quote? "Treat people as if they were what they should be and you help them become what they are capable of becoming" ~Goethe, Johann Wolfgang Von

What is one habit of a highly successful person? Being proactive. Proactive people use their resourcefulness and initiative to find solutions rather than just reporting problems and waiting for other people to solve them. Being able to assess the situation and develop a positive and creative approach to handle it.



Daniel M. Chen, 38

Section Manager, Overhead
Consolidated Edison of NY

What is your definition of success? Success comes in cans; failure comes in can'ts.

What is your best business tip? One business tip for success is to lead from the front. Be passionate of beliefs and set the example with your actions.

What is one example from your educational experience that has led to your business success? My business success comes in part from my time at West Point where I was challenged to find my perceived mental, physical and emotional limits, and then forced to push past it.



Michelle Citino, 37

Director of Operations
DoubleTree by Hilton Tarrytown

What do you enjoy most about your chosen profession? What I enjoy most about the hospitality industry is that I work in a fast paced environment and I am never bored. You never know what your day will be like.

What is your definition of success? My definition of success is not measured by how much money you have or how many things you own, but how happy I am in my life. Therefore I am very successful.

If you won \$20 million in the lottery, what would you do with the money? I would take care of my family by giving each member some money. After that, I would buy a house in a quiet area with a large yard for my son to run around.



Courtney Clark, 32

Marketing & Communications Manager
CBRE, Inc.

What do you enjoy most about your chosen profession? In marketing and commercial real estate, every single day is a new adventure and an opportunity to be creative, to collaborate and problem solve.

What is one example from your educational experience that has led to your business success? There cannot be enough value placed on the importance of internships.

What is your most cherished hobby? I am a big believer that everyone should have at least one hobby. Mine is skiing. My father has been an avid skier most of his life and his passion for the sport is something I admire and now mirror.



Entergy congratulates

Richard Thomas

NY AREA (Affordable Reliable Electricity Alliance)

and all of the
Business Council of Westchester's
Forty Under 40 Rising Stars.

**WESTCHESTER BUSINESS
DEPENDS ON
OUR POSITIVE ENERGY**

Can a Westchester business owner feel positive about nuclear energy and the Indian Point Energy Center? Peter Herrero, Jr. sure can.

"My recipe for success is simple. Keep the quality of your customer service and ingredients high, and your expenses low. That means I need clean, low-cost electricity that will keep my restaurant running night and day, without eating away at my bottom line."



Peter Herrero, Jr.
Sam's of Gedney Way
White Plains, New York

Businesses and the environment thrive on our positive energy.
For more of it, visit our website at www.rightfornewyork.com

Indian Point Energy Center



WE'RE RIGHT FOR NEW YORK



Christopher Dessi, 37

CEO
Silverback Social

Who would play you, in a screenplay of your life? My friends would say: Ron Burgundy. My mom would say: George Clooney. I would say: John Hamm. Society would say: Tony Danza. Corporate America would say: Ben Stiller. How it really is: Jerry Seinfeld.

What do you enjoy most about your chosen profession/industry? Everything I do in social media is suited to my strengths. To me, it's not work. Every day I'm a step closer to fulfilling my full potential and I get to do what I'm infinitely passionate about. I'm lucky.

Who is your business/personal mentor? My business mentor is my father. He taught me the value of education, & hard work. My personal mentor is my mother. She taught me to remain curious in life, love & spirituality. I'm blessed.



Tracey A. Di Brino, 34

General Manager
Carr Workplaces

How would you describe yourself in three words? If asked to describe myself in three words, I would say I am determined, loyal and caring.

What is one habit of a highly successful person? One key habit of a highly successful person must be persistence.

What is your definition of success? I define success as envisioning what you want and getting it done!

What was the best business or personal advice ever offered to you? Once, while I was traveling in San Francisco a stranger offered me what I still consider to be the best personal advice; simply "Be who you are."



Samantha Durante, 26

Freelance Writer & Consultant
Medley Media Associates

What is your most cherished hobby? Writing, of course! I just finished my first book, a young adult sci-fi novel.

What was the best business or personal advice ever offered to you? "Part of starting is business is having everyone tell you you're crazy, and doing it anyway."

What is the most exotic place you've ever traveled? China, Belize, Europe, the Caribbean, Canada, Mexico, Hawaii, Alaska, most of the continental United States – and I'll take New York over any of them any day.

If you could have any superpower, what would it be? Time travel. I'd meet my relatives who died before I was born, and of course make the requisite visits to see the dinosaurs and the future.



Jeanette Gisbert, 36

Senior Director, Volunteer and Corporate Engagement
The Volunteer Center of United Way

What is your favorite inspirational quote? "Go confidently in the direction of your dreams! Live the life you've imagined." - Thoreau

What is your best business tip? When you have many to do's and limited time ask yourself, "Is this the right way for me to invest the organization's resource of my time and attention?"

What is your anticipated legacy? I want to play a role in elevating the profile of The Volunteer Center and of volunteerism in general in our community. I want to play a role in making it easy for everyone in our community who wants to volunteer to find a way to give back.

Congratulations to
Rising Star
Caitlin Snyder
of Mercy College

SIMONE

V I S I O N A R Y D E V E L O P M E N T

COMMERCIAL
DEVELOPMENT

HEALTHCARE
DEVELOPMENT

INDUSTRIAL
DEVELOPMENT

RETAIL
DEVELOPMENT

RESIDENTIAL
DEVELOPMENT



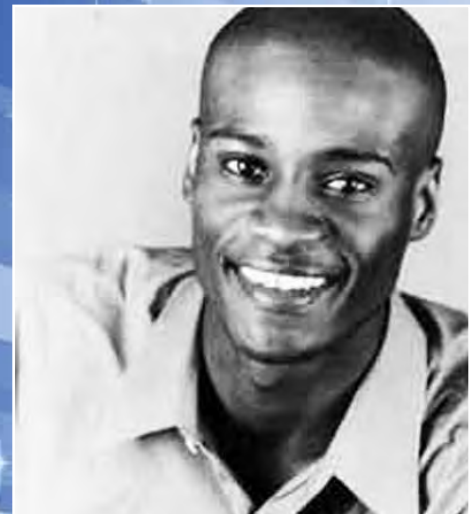
Guochun Gong, Ph.D., 38

Staff Scientist
Regeneron Pharmaceuticals, Inc.

What do you enjoy most about your profession? As a research scientist, I always hope to do something big to help people. What I enjoy most about my job at Regeneron is the opportunity to be part of an innovative team, transforming discovery ideas into better medicine. There is nothing more satisfying than seeing these efforts come to fruition and our drugs helping patients.

What is one habit of a highly successful person? I believe a highly successful person is productive and proactive, consistently doing what they need to do and get the job done while others are still planning.

If you could have any superpower, what would it be? If I could have any superpower, then it would be Ninjago, and not just any Ninjago but the number one most powerful super Ninjago. My two sons will then love me much more than their mom.



Sasha Guillaume, 35

CEO
Mrs. G's Services, LLC

What is your favorite inspirational quote? My favorite quote is "Until your good becomes better, and your better becomes best, never ever rest."

What is your most cherished hobby? My cherished hobby and "unusual" talent is stand-up comedy.

What is one example from your educational experience that has led to your business success? In Architecture school you constantly address problems from different perspectives and use different mediums to resolve the problem; skills essential to business success.

What is your anticipated legacy? I wish my legacy to be tied to the implementation of a "whole-life" development project in Haiti where we adopt families, employ the parents, educate the children and break the cycle of poverty.



Matthew Holst, AIA, 30

Director of Architectural Services
Reckson, a division of SL Green

What do you enjoy most about your profession? Architecture and Development touches everyone's lives. To design a building is to shape the fabric of the built environment. It is exciting to work on a project that starts as a thought in your mind. That concept grows, takes shape and is drawn by your own hand. Years later you can stand on the street, look up and see your ideas brought to life and built for the world to enjoy.

What is your definition of success? Success is more than wealth, position, and honors. It is waking up in the morning, surrounded by a loving wife and two great boys. Knowing you are going to give 110% - not to a job, but to a chosen career. Being an architect and working with the great people at Reckson, SL Green has been a true joy!



Jamie Imperati, 35

Founder and President
Professional Women of Westchester

How would you describe yourself in three words? Unstoppable, passionate and driven.

What is your favorite inspirational quote? "Do not follow where the path may lead. Go instead where there is no path and leave a trail." - Harold R. McAlindon

What is one business tip that has helped in your success? Network, network, network.

What is your best business tip? (This seems like a no brainer, but you would be amazed!) ALWAYS bring business cards to a networking event. You would be surprised how many people show up at an event with no cards. A definite no no!

RISING STARS
 WESTCHESTER 40 UNDER 40

Mercy College Congratulates

CAITLIN H. SNYDER '05

Director of Special Events and Major Gifts Officer, Mercy College

and all honorees for their recognition as

2012 RISING STARS

WESTCHESTER 40 UNDER 40

*For their extraordinary accomplishments as
 Westchester's young business leaders who are making their
 mark in their chosen profession*

MERCY COLLEGE

555 Broadway, Dobbs Ferry, NY 10522
 www.mercy.edu | 1-877-MERCY-GO

Congratulations, Daniel Malasky

*Your dedication and commitment to supporting our sport's growth
 and making tennis the sport of opportunity
 in countless communities across America makes all of us proud.*

Your friends at the USTA





Jennifer Johnson, 31

Director of Education
Lois Bronz Children's Center

Where do you see yourself in 10 years? Professionally, in the next 10 years, I see myself developing an LBCC model for a successful child development center for all children's advancement that can be replicated in other centers.

What is your favorite inspirational quote? My father – and mentor - always quotes Langston Hughes “Hold fast to dreams.”

What is your anticipated legacy? I would like my legacy to be the accomplishments in life of hundreds of children who benefited from attending LBCC. I would like to be remembered as one who cared and prepared.



Nicholas Junta, 32

Vice President
Northwestern Mutual

What is one habit of a highly successful person? The ability to stay laser focused on what is important to the task at hand and not let anything distract you.

What was the best business or personal advice ever offered to you? Business – “Find out what you are really good atand hire someone to do everything else.” Personal – “Do the right thing...and you always know what the right thing is.”

What do you enjoy most about your chosen profession? The impact that I have on my clients lives. I help people protect their families and achieve their financial goals. I can't think of many professions that are more important to a person's life.



Kurt Kannemeyer, 34

Director of Development
St. Christopher's, Inc.

What is your favorite inspirational quote? Our deepest fear is not that we are inadequate. Our deepest fear is that we are powerful beyond measure.

What would you like your legacy to be? Leaving a mark that would change the world...as Brain told Pinky – “Today, we are going to take over the world pinky!”

What is the most exotic place you've ever traveled? Being a South African native...need I say South Africa....

If you won \$20 million in the lottery, what would you do with the money? Help disadvantaged children by providing them the tools/resources they need to be our future leaders.



Giancarlo Lanzano, 38

Director of Construction Sales & Real Estate
DGC Capital Contracting Corp.

What do you enjoy most about your chosen profession? The most enjoyable part of my job is seeing the finished product. For example, we often see our projects featured in magazines and newspapers, which our clients and employees treasure.

Who is your mentor? Gerry Ryan, our CEO is my guide and mentor through this industry. I have changed for the better all-around working with him learning the business and how to run a successful company.

Who would play you, in a screenplay of your life? I am a big fan of Vince Vaughn, and I would like to see how he would recreate my life. The movie would have to be a comedy.

Innovation distinguishes between a leader and a follower

-Steve Jobs

**Congratulations to
The Business Council of Westchester
Class of 2012 Rising Stars**

We commend your Excellence, Innovation & Leadership



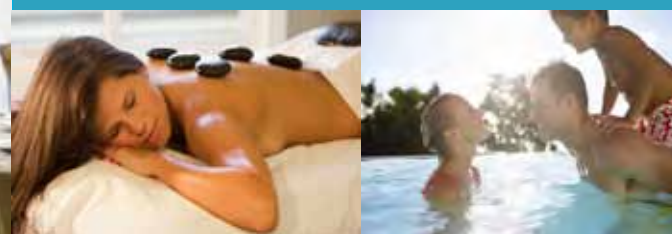
Co-Communications, Inc.
914-666-0066
www.cocommunications.com

Make yourself perfectly clear.

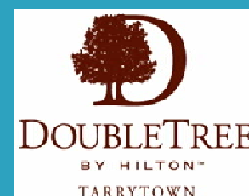
Westchester | NYC | Connecticut

After all.... Summer Meetings can be Fun!

- Book a meeting with 25 rooms or more for June thru September 7 and receive:
 - 5% Rebate on the Master Bill
 - Weekend Night Stay w/ Breakfast for 2
 - 2 Complimentary Spa Treatments



For more information
Call the Sales Team at
(914) 631-5700



www.tarrytown.doubletree.com

Offer valid for new meetings only. Meetings must be actualized between June 1 and Sept 7, 2012 and have at least 10 rooms in one night. Rebate is for rooms, rental and food & beverage.

Congratulations to Westchester's Rising Stars

At Regeneron Pharmaceuticals, talented, motivated professionals like Guochun Gong and Aaron Ondrey are at the heart of our success. Learn more about our select team at regeneron.com.



REGENERON
science to medicine™

Congratulations Dr. Sabrina Magid

The talent and commitment to helping others that makes you a Rising Star makes everyone at Advanced Dentistry proud to be associated with you.



--Your family, the team, and the patients of Advanced Dentistry of Westchester

***Advanced Dentistry
of Westchester*** PLLC

*163 Halstead Avenue • Harrison, NY 10528 • phone: 914-835-0542 • fax: 914-835-0957
www.ADofW.com*



Thomas Madden, 39

*Commissioner – Department of Community Development and Conservation
Town of Greenburgh*

What is one habit of a highly successful person? Balance life, family and work, nobody is going to fault you for spending time with your family.

What do you enjoy most about your chosen profession? Every day is different when you work for a municipality. The most rewarding parts of the job is personally helping residents and solving complex problems that will make the Town and County a better place to live in.

What was the best business or personal advice ever offered to you? My father taught me that in order to succeed in life you need first to be good listener and then a great communicator. I have lived by this words ever since.



Sabrina Magid, DMD, 30

*Doctor of Dental Medicine
Advanced Dentistry of Westchester*

What is your anticipated legacy? Opening the minds of colleagues to their role in the screening and treatment of sleep breathing disorders, and improving access and care for the Deaf and hard of hearing population.

If you could have lunch with one historic figure, who would it be? Growing up I always admired Robert Frost's poetry, and published some of my own. It would be fascinating to learn from him and hear his thoughts on life.

What is your favorite inspirational quote? "Where your talents and the needs of the world cross, therein lies your vocation." - Aristotle



Dan Malasky, Esq., 37

*Sr. Counsel, Professional Tennis
United States Tennis Association*

What is one example from your educational experience that has led to your success? My participation in the National Executive Decision Making Program with Professor David Eisenhower at the Wharton School of Business nearly twenty years ago helped groom my leadership style.

Who would play you, in a screenplay of your life? While many would say I resemble George Costanza (Jason Alexander), a self-proclaimed "short, stocky, slow-witted, bald man," I would cast Harrison Ford, a tall, handsome, genius with a full head of hair!

What was the best business or personal advice ever offered to you? A girlfriend once said "never forget the little things." While that girl (now my wife) was providing keys to a successful relationship, the same holds true to business as attention to detail is paramount in every deal.



Paul J. Marino, Esq., 38

*Managing Partner
Marino Partners LLP*

What is one habit of a highly successful person? Fortitude. You have to have the ability to keep stepping up to the plate no matter how many times you might fail.

What is your anticipated legacy? Our firm will continue to grow and provide superlative corporate and private client services so that one day when I am no longer around the firm will still be thriving.

Who is your mentor? My father ran a successful dental practice for approximately 40 years and always found time for his three children and wife. When I decided to start my own business, the best advice I ever received was from my dad, who told me that if I worked hard, was considerate of people and maintained my identity, I would be successful.

Management is doing things right.
Leadership is doing the right things.

Wilson Elser congratulates one of our most valued leaders, **Katrine Beck** of our White Plains office. Katrine's inclusion in the "Rising Stars - Westchester's 40 Under 40" is a tremendous honor and is richly deserved.



WilsonElser
Wilson Elser Moskowitz Edelman & Dicker LLP

Albany • Baltimore • Boston • Chicago • Connecticut • Dallas • Denver • Garden City • Houston • Las Vegas • London • Los Angeles • Louisville • McLean • Miami • New Jersey
New York • Orlando • Philadelphia • San Diego • San Francisco • Washington, DC • West Palm Beach • White Plains Affiliates: Berlin • Cologne • Frankfurt • Munich • Paris

wilsonelser.com

© 2012 Wilson Elser LLP. All rights reserved.



HEMOCARE: (914) 653-0123

www.mrsgsservices.com

Mrs. G's Services, LLC congratulates Sasha Guillaume and the other award recipients of the 2012 class of Rising Stars Forty Under Forty of Westchester.

Westchester County, Putnam County, Rockland County, NYC County, Bronx County, Kings County, Queens County, Richmond County, Nassau County, Fairfield County



Michael A. Martinelli Jr., 33

Director of New Media
Today Media Inc.

What is your definition of success? Happiness with what you are doing, reaching your goals, and pride in how it was accomplished.

What is your best business tip? Sales is more about listening than talking.

What is one networking tip? Look people in the eye, shake their hand with a firm grip, and say, "how do you do" (courtesy of my grandmother at a very young age).

What's your one guilty pleasure? Collecting old rock and soul 45s.

How would you describe yourself in three words? Outspoken, creative and genuine.



Barbara McRae Robinson, 30

Principal of Preschool/Elementary School
The New York School for the Deaf

Who is the most important person in your company? Our students are the most important people at our school. They are the reason we're there, and who we strive to educate, enrich, and empower every day.

What is your favorite inspirational quote? "Life is a journey, not a destination."—India Arie, musician

What do you enjoy most about your chosen profession? I enjoy seeing the progress our students make in their cognitive, language and communication abilities each day. I love seeing the smiles on their faces when they are able to understand and communicate with the world around them. I enjoy helping parents navigate the nuances related to having a child with a hearing loss.



Justin J. Moundas, 36

Senior Vice President and Principal
York International Agency, LLC

How would you describe yourself in three words? Motivated, dedicated and passionate.

What is one habit of a highly successful person? Education. Successful people have a willingness and desire to learn everything there is to know about their industry or trade.

What is your definition of success? When you can wake up in the morning and know that this day will be as rewarding as the last.

What is your most cherished hobby? Working with my hands; there nothing better after a long week in an office.



Richard Nightingale, 30

Vice President - Youth & Family Services
Westhab, Inc.

What do you enjoy most about your chosen profession? That it is mission-driven. I work for the mission- to advance social justice- before anything else.

What is one habit of a highly successful person? Successful people look at all new undertakings as opportunities.

What is your favorite inspirational quote? "Do or do not. There is no try." –Yoda

Where do you see yourself in 10 years? As the Chief Executive of a professional, efficient, and cost effective agency that is advancing social justice through the delivery of services in the manner that they are most needed. And loving every minute of it.



BioMed Realty congratulates the
RISING STARS HONOREES
 especially, our very own **Tiffany Phipps**
Westchester's 40 under 40



www.biomedrealty.com

Join us in congratulating Franklin Vasquez,

Our new manager at the Yonkers Avenue office is among the 2012 honorees of Rising Stars -- Westchester's 40 Under 40.

Currently at 634 Yonkers Avenue, Franklin and the team will be moving to 766 Yonkers Avenue in late June. Stop in to see Franklin in our new, larger office.



Locally focused. A world of possibilities.SM

914-966-9800 | www.mahopacnationalbank.com



Zaida Zinner
Teller Supervisor

Mary Rattendi
Assistant Branch Manager

Franklin Vasquez
Branch Manager

Maria Sobral
Teller

Jennifer Zuluaga
Teller



Aaron Ondrey, 36
Director, Alliance Finance
 Regeneron Pharmaceuticals, Inc.

What do you enjoy most about your chosen profession? You truly get to help improve peoples' lives. It is nice to see Regeneron have an impact on patients' lives through improved vision.

What is one habit of a highly successful person? Know when to bring your "A" game – life is a marathon and not a sprint. You can't give 100% on every project so you need to choose your battles wisely.

What was the best advice ever offered to you? Treat your job like it's your own personal startup company. Having worked for a startup company prior to Regeneron, I can say that this advice has served me well.



Mark Pauletti, 38
Owner/Vice President Sales and Operations
 Arctic Mechanical, Inc

What would you like your legacy to be? Hard working individual who built a successful and profitable company from ground up while always remembering where I came from and those who helped me along the way.

How would you describe yourself in three words? Focused, hard-worker and leader. I am focused, and nothing can derail me. My hard work brought to company from zero, to where it is today. I believe in leading by example.

Who is your business or personal mentor? My father, who I lost at young age, continues to be my inspiration both personally and in business. He instilled a hard working mentality in me that will stay with me forever.



Edward Philipp, 39
Chief Operating Officer
 Rye YMCA

What is the best advice ever offered to you? A former boss told me once when dealing with volunteer boards to "always trust the process". That has stuck with me to this day and keeps me from getting frustrated or too far ahead of myself.

What is your favorite inspirational quote? "You can't send a Duck to Eagle School", Unknown. Speaks to the fact that you can't teach someone to smile and you can't teach personality.

What is one example from your educational experience that has led to your business success? While I was in college I participated in the Army ROTC program. The leadership skills I learned in that program have stayed with me until this day and I think have a lot to do with my success.



Tiffany Phipps, 31
Senior Project Manager, Leasing and Development
 BioMed Realty Trust, Inc.

What was the best business or personal advice ever offered to you? Integrity is simply doing what you say you will do. Have integrity in everything you do and people will respect you.

Where do you see yourself in 10 years? In 10 years I plan to be building amazing structures for the biotech community in a manner that has the least impact to the environment and its occupants.

What is your most cherished hobby? My most cherished hobbies are skiing, art, and playing piano. I've skied and played piano for most of my life and studied art while living in Paris and in college.

PRESIDENT **STEPHEN J. FRIEDMAN**
AND THE ENTIRE PACE COMMUNITY

CONGRATULATE

**THE BUSINESS COUNCIL OF
WESTCHESTER RISING STARS—
40 UNDER 40 CLASS OF 2012**

Pleasantville • Briarcliff • White Plains • New York City

www.pace.edu

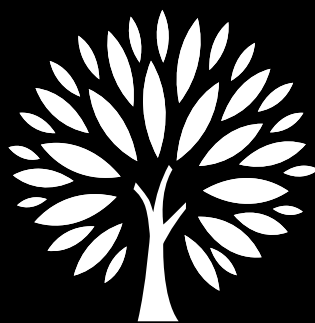
For more than 100 years Pace University has been preparing students to become leaders in their fields by providing an education that combines exceptional academics with professional experience and the New York advantage.



PACE
UNIVERSITY
Work toward greatness.



Altium Wealth Management congratulates the winners of the 40 Under 40 Awards!



- Wealth Management
- Family Office Integration
- Corporate Benefits Consulting
- Business Transition Consulting

ALTIUMTM

— WEALTH MANAGEMENT —

Your Wealth. Our Wisdom. One Purpose.

Contact:
Jim Giangrande
jgiangrande@altiumwealth.com

Anthony DeStefano
adestefano@altiumwealth.com

Jim Dowling
jdowling@altiumwealth.com

Mitch Brill
mbrill@altiumwealth.com

2500 Westchester Avenue, Suite 210
Purchase, NY 10577
914.777.2500

www.AltiumWealth.com

140 East Ridgewood Avenue, South Tower, Suite
415 Paramus, NJ 07652
201.708.6799



Michael Radosta, 34

Patient Care Director
New York-Presbyterian Hospital

What do you enjoy most about your chosen profession? Nursing is a well-respected and rewarding career. Every day is different and each day offers the opportunity to truly impact a person and their loved one's lives for the better.

Who is the most important person in your company? I work for New York Presbyterian Hospital where every single person is equally as important as the next and this is what contributes to our success in putting patients first always.

What is your best business tip? Don't be afraid to take risks even if it means failure. Failures can be turned into successes because you learn the most from them and can take the opportunity to reflect on how to become a stronger leader.



Stefano Safaei, 34

Vice President, Investments
Ares Capital Advisors of Wedbush Securities

How would you describe yourself in three words? Driven, passionate and loyal.

What is your favorite inspirational quote? You can't direct the wind, but you can adjust your sails.

Where do you see yourself in 10 years? I would like to grow my business to the extent that for decades to come it will be a staple in our community.

What is your anticipated legacy? I would like my son Alexander to be proud of my accomplishments and look to me for guidance as I do with my father.



Sherry Saturno, 38

Clinical Director
Westchester Medical Center

What do you enjoy most about your chosen profession? The ability to make a difference in someone's life.

What is one example from your educational experience that has led to your business success? Even though I studied social work when I was a student at Columbia, I took courses in finance and business. I think it's important to have a diverse skill set.

What is your favorite inspirational quote? Self made or never made.

Who is your business/personal mentor? My father, John Thomas Saturno. Not only did he overcome obstacles to achieve success completely on his own, he remained the kindest person with a good heart.



Caitlin H. Snyder, 29

Director of Special Events and Major Gifts Officer
Mercy College

Who is the most important person in your company? The student.

What is your favorite inspirational quote? "Immense power is acquired by assuring yourself in your secret reveries that you were born to control affairs." - Andrew Carnegie

Who would play you, in a screen play of your life? Dagny Taggart, the protagonist in "Atlas Shrugged." Although, when asked his opinion, my father said Louise Fletcher as Nurse Ratched. Thanks Dad.

What is your best business tip? Someone once said to me "Don't ever be one of those people that go to work just because you were there the day before." These are words to work by.



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

**The Rye YMCA salutes
our own Rising Star**

Edward Philipp

**and all the young stars who
make Westchester shine!**

The Rye YMCA is a family-oriented community service organization which welcomes all people and promotes positive values through programs that build spirit, mind, and body.



We proudly support the
Business Council of Westchester

and salute the

Rising Stars – Westchester's 40 Under 40 Class of 2012 Honorees

for their achievement in leadership, foresight, and vision
for the future of Westchester County.



BerkeleyCollege.edu • info@BerkeleyCollege.edu

**99 Church Street
White Plains, NY 10601**



Adam Stone, 33

Publisher
Examiner Media

What would you like your legacy to be? I'd be thrilled to be known as someone who helped jumpstart the careers of young journalists across the region.

If you won \$20 million in the lottery, what would you do with the money? I'd start a "Field of Dreams" in my backyard. Though I wouldn't expect Shoeless Joe to arrive. That'd be creepy.

What is your favorite inspirational quote? Tug McGraw's "Ya Gotta Believe." But as a Mets fan, that's tough.

Where do you see yourself in 10 years? In ten years I see myself celebrating Examiner Media's 15th anniversary at MasterCard Worldwide in Purchase.



Richard Thomas, 29

Director
NY AREA (Affordable Reliable Electricity Alliance)

What was the best business or personal advice ever offered to you? Pres. Clinton told me to listen to and learn from all perspectives and then make a decision to lead off your judgment.

What is one habit of a highly successful person? Successful people follow up and follow through on their word.

What is your definition of success? The sum of the application of lessons learned from past failures.

If you could have lunch with one historic figure, who would it be? Dr. Seuss – this way we can have a fun, but serious conversation about life. Richard Pryor and Johnny Carson are also on the list.



Franklin Vasquez, 33

Branch Manager
Mahopac National Bank

What was the best business or personal advice ever offered to you? Someone once told me to constantly develop and prepare your team members for their next promotion. It will make you a better leader and your team will consistently exceed expectations.

What is one habit of a highly successful person? Unconventional thinking. Success is achieved by not doing the norm.

What is your best networking tip? Have 3-5 meaningful conversations per event and make sure it is not a one way conversation. Explore how you can help each other and do not "sell" anything.



Peter Zimmar, 29

Managing Director
Heritage Realty Services, LLC

What was the best business or personal advice ever offered to you? Through his words and actions, my dad imparted to me the importance of living a balanced life. I always try to follow this advice in my personal and business endeavors.

What do you enjoy most about your chosen profession? I enjoy the relationships that I have been able to develop in real estate with so many different skilled professionals. Every day presents exciting new challenges and many great opportunities.

What is your favorite inspirational quote? The secret of business is to know something that nobody else knows. – Aristotle Onassis

LAURELDALE PARTNERS LLC

congratulates

TRACEY A. Di BRINO

on her selection as one of the



2012 RISING STARS

FORTY UNDER FORTY



Laureldale Partners LLC specializes in distressed residential property investment including co-ops, condos and houses.

For more information, please contact: Gerald Antell
gantell@laureldalepartners.com
914 301 9419



James Krantz,
Robert Kestenbaum,
Michael Bodack,
&
The Staff of
York International Agency
Would like to Congratulate

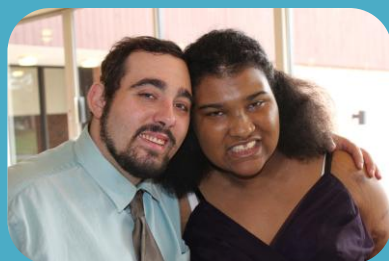


Justin Moundas
2012 Rising Star

York International Agency, LLC • 500 Mamaroneck Ave, Suite 220. • Harrison, NY 10528
www.yorkintl.com • info@yorkintl.com • 914-376-2200



ABBOTT HOUSE



Congratulations to the "40 Under 40" class of 2012

Abbott House is a proud partner of the
Business Council of Westchester

As a nonprofit serving foster children and adults with developmental disabilities, Abbott House touches the lives of over 1,000 people in need each year.

www.AbbottHouse.net

Managing security systems at the new World Trade Center is more than a challenge. It's an honor.

BOLD SECURITY CHANGES ALL.

Diebold's security integration connects an array of systems, giving operators unified control and citizens peace of mind. It's another example of Diebold doing more to build relationships. Relationships that have inspired us to become leaders and innovators in the banking industry for more than 150 years.

For more information, call 1.800.806.6827 or visit Diebold.com/innovation.





We congratulate Tracey Di Brino on her professional accomplishment.

Your dedication and motivation to succeed shines through!



Carr Workplaces is a leading provider of office space, executive suites, meetings rooms and virtual offices nationwide.

600 Mamaroneck Avenue, Suite 400, Harrison, NY 10528
T: (914) 468-0800 | www.carrworkplaces.com

CALIFORNIA ♦ FLORIDA ♦ GEORGIA ♦ ILLINOIS ♦ MARYLAND ♦ MASSACHUSETTS
NEW JERSEY ♦ NEW YORK ♦ VIRGINIA ♦ WASHINGTON, DC

**NewYork-Presbyterian
Westchester Division**

Congratulates

*The Business Council of Westchester's
2012*



**Forty under Forty
Rising Stars**

and our own



Michael Radosta
MA,MS,RN,NEA-BC
award recipient

* * * * *

NewYork-Presbyterian Hospital
914-682-9100
21 Bloomingdale Road
White Plains, NY 10605
www.nyp.org/psychiatry



CBRE, Inc.
is proud to join the
The Business Council of Westchester
in congratulating

Courtney Clark

for her recognition as a 2012 Rising Stars
Forty under Forty award recipient.



Congratulations to
PWW President **Jamie Imperati**
and the
2012 Class of Rising Stars!
#40Under40Award

www.professionalwomenofwestchester.com

Congratulations

to Tracey Di Brino
and all the other honorees.
from

SKINNER & COMPANY

SURETY BONDS

"The Bond Specialists"

George D. Skinner 600 Mamaroneck Ave., Suite 400
President Harrison, New York 10528
email: george@skinnerbonds.com Tel: 914-468-0803 ♦ Fax: 914-468-0850
www.skinnerbonds.com Cell: 914-393-9314

WE CONGRATULATE

MATTHEW HOLST, AIA

Director of Architectural Services

on being recognized as one of
Westchester's Rising Stars - 40 Under 40
by the Business Council of Westchester.

We salute all the honorees.



Demanding Quality. Delivering Value.

CONCERTS ON THE GREEN

TUESDAYS FROM 7PM - 9PM
JUNE 12 - AUGUST 14
AT CROSS COUNTY SHOPPING CENTER

- June 12 Amish Outlaws
- June 19 The Zoo
- June 26 Soul Be It
- July 3 County Line Band
- July 10 B Street Band
- July 17 Parrot Beach
- July 24 Henry Haid Glass Houses
- July 31 2U
- August 7 The Nerds
- August 14 Amish Outlaws

JOIN US FOR A FIREWORKS DISPLAY ON
TUESDAY, JULY 3, FOLLOWING THE CONCERT AT 9PM.

Concerts take place on The Green near AX Armani Exchange.
Bring your beach chairs and blankets to enjoy the family-friendly show!



LOCATED AT THE CROSSROADS OF THE NY STATE
THRUWAY AND CROSS COUNTY PARKWAY IN YONKERS.
914.968.9570 | [f](#) [t](#) [v](#) [w](#) CROSSCOUNTYCENTER.COM

PRESENTED BY



Examiner MEDIA



Brings you

ExamDeal\$

Save up to 90% on the best things to do, see,
eat & buy all over Westchester & Putnam!

To get the deals & more details,
visit www.theexaminernews.com

Your Daily Examiner Fix

ExamBlast

Visit TheExaminerNews.com
to subscribe to Examiner Media's FREE,
daily e-mail newsletter

Get our latest headlines and learn about today's
ExamDeal\$

The Examiner The PUTNAM Examiner The WHITE PLAINS Examiner The NORTHERN WESTCHESTER Examiner

For print or web advertising information call 914-864-0878
or e-mail advertising@theexaminernews.com

SMALL NEWS IS BIG NEWS





Social Work Update

Congratulates

Sherry Saturno

2012 Social Worker of the Year
for the State of New York

National Association of Social Workers

On Being Named a **Rising Star**
in Health Care Administration

Follow us on Twitter

<https://twitter.com/#!/WorkUpdate>

Contact us at

SocialWorkUpdate@gmail.com